**EBRO ARMATUREN - Specialist for Shut-Off and Control Technology**

*Family Business with Great Know-how and Uncompromising Precision*

Hagen, August 2020 - EBRO ARMATUREN develops, produces and distributes industrial valves, actuator systems and the appropriate automation technology in more than 100 countries worldwide. The owner-managed family business with its headquarters in Hagen is still producing in Germany today. In addition to the product range around the butterfly valve, EBRO also offers the appropriate, energy-efficient actuator- and automation technology. The specialist produces its actuators itself - engineered in Germany. A separate business unit ensures the exact matching of valves, actuators and automation technology. "We don't want any compromises, but excellent coordination of the components. That's why we offer our customers everything from one source", explains Managing Director Lydia Bröer.

**Professionals with Passion: Solutions for Special Applications**

The company is also uncompromising in its products. The EBRO team is always guided by its mission "Series production is our business, the development of solutions for special applications is our passion". The company offers standard valves for a wide range of industries and applications. It has an enormous range and variety of soft-seated butterfly valves, PTFE butterfly valves*,* high performance butterfly valves and knife gate valves from the Swedish subsidiary Stafsjö Valves AB.

Whenever a standard valve reaches its physical or technical limits, EBRO develops tailor-made solutions and has made a name for itself in many industries worldwide.

"As a rule, we can accommodate any customer request. Developing a perfectly functioning product for the customer that is tailored to his needs is our daily incentive", knows Torsten Wieck, Sales Manager Germany, from decades of experience. In the fields of industry, chemicals, plant engineering, water and building services engineering, shipbuilding, mining and renewable energies, the companies rely on EBRO's shut-off and control technology.

**Partnership at Eye Level: Customers Appreciate Proximity and Flexibility**

Not only special solutions for particular applications are developed in close cooperation with the customers. Proximity to customers is one of the great strengths that distinguish the company. EBRO has an international network of five production sites - Germany, Italy, Sweden, China, Thailand - and 33 national and international companies. Customers such as Nestlé and Porsche appreciate EBRO's local presence and expert advice on the one hand, and the rapid acceptance and implementation of orders and short reaction times in day-to-day business on the other. They experience the company as a reliable, forward-looking and value-oriented partner that is always ready to help quickly. "This is the EBRO spirit that customers and business partners can feel and experience in all our branches," remarks Markus Schneider, Managing Director.

**Tested Quality: Nothing Is Left to Chance**

In a thoroughly price-driven market, the company focuses on unconditional quality in order to keep life cycle costs for customers as low as possible. Here and there, too, testing is once again carried out far more than is prescribed or absolutely necessary - whether in the incoming goods department for material testing, in production for the maintenance of the high-quality machines or in the "Experimental Research & Development" department. At EBRO, every single valve - whether the soft-sealing butterfly valve with a nominal diameter of 20mm or the system solution cycle lock with a nominal diameter of 600mm - is tested for leaks, etc. "Extensive quality and functional tests in all phases of the production process are part of our daily routine, because we want to prove our high reputation of today again and again in the future", explains Dr. Karl-Heinz Tölle, Head of "Research & Development Bröer Group". He and his team are proud that EBRO is still sticking to its sustainable investment strategy after almost five decades. "Our customer-oriented approach, strategic focus on new markets, increased innovative strength and continuous improvement of our services are, in addition to our know-how, the key factors of our success", adds and sums up Lydia Bröer.

**EBRO ARMATUREN**

Since the company was founded in 1972, EBRO ARMATUREN has been developing, producing and selling shut-off, control and automation technology for industrial applications. More than 1,000 employees in three national and 30 international subsidiaries ensure that EBRO products are available in over 100 countries worldwide. Within the global network, production takes place at the headquarters in Germany and in Italy, Sweden, China and Thailand with uniformly high manufacturing and quality standards. In 2005 the Swedish manufacturer Stafsjö Valves AB was acquired and the product range was extended by an extensive portfolio of knife gate valves.

The owner-managed family business sees itself as a reliable, future and value-oriented partner for its more than 35,000 customers worldwide: Customer satisfaction, quality and safety are reflected in the variety of more than 350,000 product variants, which are manufactured with high precision technology and distributed with fast delivery performance for customers all over the world. For EBRO, it is a matter of course that, in addition to high-quality industrial valves, the corresponding drive and automation technology is also tailored as a complete unit precisely to the specific application and its requirements. This offers the customer further synergy effects in planning support, technical advice and documentation. EBRO has established itself in the market worldwide with innovative solutions, especially for demanding applications and sectors such as the chemical and pharmaceutical industry, food and beverage industry and seawater desalination.